

Position Title: Wellness Advocate (Store Associate) Full-time and Part-Time

Locations: Westlake, OH (Crocker Park)
Cleveland, OH (Chagrin Blvd.)
Sarasota, FL (University Park Center)
Naples, FL (Gateway Shoppes at North Bay)

Send resume to: Opportunities@max-wellness.com

Summary:

Participate in creating a retail atmosphere that provides customers and visitors with "Answers for Healthy Living" by show casing Max-Wellness products/service that enhance our customers' lives by using products for fulfillment, prevention and treatment. This will be accomplished by assisting with customer service and sales.

Essential Duties:

Customer Service:

- Ensure customers are provided with highest level of customer service, and answers they need by emphasizing courteous and knowledgeable and confidential assistance which will underscore and perpetuate Max-Wellness reputation for exceeding expectations
- Watch, listen, interact and follow-up with customers to ensure satisfaction and resolve issues, while remaining sensitive to the customers wellness, concerns, issues or maladies
- Ensure customers are accurately informed about the features and benefits and appropriateness of products

Sales:

- Utilize suggestive selling techniques and adding on items to sales
- Be knowledgeable of merchandise on the floor as well as in the backroom, including verification of the current selling price
- Communicate any missed sales opportunities to store team
- Keep current on all new product information
- Performs other related duties as required and assigned or developed

Requirements:

- Possess an ongoing desire for the wellness of our customers and team to stay well to live well through training and education
- Ensure the Max-Wellness Brand and company is well represented
- Excellent communication, strong attention to customer service, and sound judgment
- Ability / flexibility to work any and all store open hours

"Max-Wellness LLC is an equal opportunity employer"